

INDUSTRY EDUCATION AND TRAINING PROGRAM



CONSTRUCTION
ASSOCIATION OF NOVA SCOTIA

Building with Skill and Integrity Since 1862

CAREER DEVELOPMENT & SKILL BUILDING

The Construction Association of Nova Scotia's (CANS) award-winning Industry Education and Training program provides valuable training opportunities for career development, skill building, and enhancement - designed specifically for the construction industry. Courses are delivered in a number of formats including workshops, seminars, e-learning sessions, and lunch and learns.

As a leader in education and training since 2005, CANS offers a comprehensive range of continuing education sessions to ensure the construction community is on top of the latest trends, technologies, legislation, regulations and best practices in the industry.

CANS engages experts in the industry, uses real-life examples and practical activities to support learning and improve the skills of members ensuring their return on investment and the continued success of their companies.

Members and industry partners gain access to learning at strategic locations throughout the province, both in the classroom and through CANS Connect. Whether you're new to the industry or looking to enhance your skills, or qualify for your Gold Seal - CANS can help!



CANADIAN CONSTRUCTION
ASSOCIATION
CANADIENNE DE LA CONSTRUCTION

GOLD SEAL CERTIFICATION

The Canadian Construction Association (CCA) Gold Seal Program is a national certification program based on a candidate's education, experience and their ability to satisfy rigorous standards. Gold Seal certification can be obtained in the following occupations: Project Manager, Estimator, Superintendent, and Safety Coordinator.

CANS acts as an administrator of the Gold Seal Program, assisting member employees with obtaining their Gold Seal Certification, develop training plans, submission of applications, and overseeing of exams. CANS believes your employees are your best asset and that investing in the certification of project managers, estimators, safety coordinators and superintendents is three times as important to economic growth as investment in physical capital.

For 2013-2014 CANS added 34 Gold Seal accredited courses making all of the 61 courses offered for this upcoming training season Gold Seal accredited.

Learn more about Gold Seal at www.cans.ns.ca.



CANS CONNECT

To help meet the needs of our members across the Atlantic region, CANS developed CANS Connect. This new state of the art video system includes two fully-equipped physical classrooms and participants can access training through a PC, Mac, Android or IOS device.

Members can also use CANS Connect for private virtual meeting spaces, connecting employees across jobsites, regionally and globally.

Learn more about CANS Connect at www.cans.ns.ca.

CANS' Industry Education and Training program delivers a variety of courses designed to meet the needs of the construction industry. Courses are delivered in a number of formats including lunch and learns, workshops, seminars, and web based video, e-learning sessions. Each professional development opportunity is designed to help participants build skills directly transferable to the workplace, while being both time and cost efficient.

The training schedule is designed to deliver high-quality, relevant courses to meet the training needs of the participants. Below is a brief outline of just some of the courses offered. Be sure to visit cans.ns.ca for a detailed list of current course offerings.

FUNDAMENTALS

The Industry Education and Training program provides a number of workshops to equip participants with the fundamental skills and understanding needed within the construction sector. These workshops are ideal for individuals new to the industry or those requiring a refresher.

Courses include:

- Construction 101
- Blueprint Reading - The Basics
- Construction Estimating: The Art of Estimating

CONSTRUCTION LAW

A basic understanding of construction law is extremely important for individuals employed in the construction industry. All law sessions are delivered by knowledgeable lawyers in the construction sector.

Courses include:

- Labour Law and the Construction Industry
- Builders' Liens: Holdbacks and Claims
- Bidding and Tendering
- Document Retention: What You Should Know
- Occupational Health and Safety and the Construction Industry

SUPERVISORY

A skilled supervisor is a must as they directly impact the bottom line of the company; therefore, these specialized courses, were developed by Merit Contractors Association of Alberta.

Courses include:

- Advanced Supervisor Training Program



PROFESSIONAL AND LEADERSHIP SKILLS

Individuals often have changing roles and responsibilities within their workplace and need to update their skills. These specialized courses equip participants with the skills needed to work more effectively in the groups they lead and to grow both professionally and personally.

Courses include:

- Leading Change for the Construction Industry
- Managing Multiple Priorities
- Problem Solving and Decision Making
- Action Oriented Leadership Program

COMMUNICATIONS

In the construction industry one comment, e-mail, or conversation can make or break a deal – costing a company money and time. Strong communication and interpersonal skills are instrumental to success. Taught by leading experts, these courses provide practical tips and skills to enhance communication within the workplace and maximize opportunities.

Courses include:

- Business Writing
- Advanced Business Writing: Professional Reports and Proposals
- Assertive Communication
- Conflict Management: Dealing With Difficult People
- Drivers of Customer Service Excellence



BUSINESS DEVELOPMENT

Business Development is much more than making money or winning contracts – it is about using professional problem-solving techniques to create mutually beneficial, long-term profitable business relationships. The Industry Education and Training program offers a number of courses designed to help participants enhance and leverage business opportunities.

Courses include:

- Business Development for the Construction Industry (BDCl) Program
- Networking for Success

LUNCH AND LEARNS - FREE WITH MEMBERSHIP

These 1.5 hour long sessions cover popular topics and issues relevant to the construction industry. Introductory and both time and cost efficient, lunch and learns are convenient and cover a variety of subject areas including construction law and human resources.

Courses include:

- Powerful Prospecting
- MS Outlook Email Management
- Finding, Hiring and Keeping the Best Employees
- Leadership and Motivation
- Selling Your Business - Taxation Considerations
- Tell Me About Gold Seal

CONSTRUCTION HEALTHCARE

Construction is an industry where technologies and regulations are constantly changing. CANS' Industry Education and Training program plays a crucial role in providing training when regulations are modified or there is new technology to learn.

Courses include:

- Healthcare Construction: Infection Control

E-LEARNING

Delivered in partnership with the Construction Sector Council (CSC), CANS offers a variety of e-learning courses. Designed to accommodate a busy schedule, courses can be completed at a time and location that is convenient. All that is required is a computer and internet connection. Courses vary in length; however, participants can bookmark and revisit the material from where they left off.

Courses include:

- First Level Supervisor Training Program (FLS)
- Introduction to BIM
- Construction Project Management (CPM)
- Communication Negotiation and Conflict Resolution (CNCR)
- Construction Law (CL)
- Introduction to Construction Estimating (CE)

ALL CANS INDUSTRY EDUCATION AND TRAINING COURSES ARE GOLD SEAL ACCREDITED



REGISTER FOR A COURSE TODAY!

1. Visit the CANS website at www.cans.ns.ca
2. Log-in with your CANS username and password.
Note: If you do not have a username and password, continue with steps 3-6 and CANS will provide these details later.
3. From the [Industry Education](#) menu, select [Courses](#).
4. Select [Details](#) for the course you wish to take, to begin the registration process.
5. Provide requested information.
6. You will receive a registration confirmation via email.

CONTACT US

For inquiries or additional information on the Industry Education and Training program visit:

www.cans.ns.ca/education

or contact:

Nancy Thompson
Industry Education and Training Program Lead
Email: nthompson@cans.ns.ca
Direct: (902) 468.2267 x. 706
Cell: (902) 817.6246

SEE WHAT PEOPLE ARE SAYING ABOUT CANS INDUSTRY EDUCATION

CANS CONNECT

"The sound was great. So too was the picture quality, in fact, I was quite impressed. Looking forward to utilizing the technology soon."

Dave MacGregor
ADG Eco Integrated Systems

"I recently attended a Lunch and Learn through CANS Connect. The remote connection worked great and was user friendly. I was particularly impressed by the sound quality. We will definitely attend future sessions through CANS Connect since it significantly reduces the cost of the courses by eliminating the travel. Also, attending from the comfort of my own office was a plus as well."

George Bennet
A B Mechanical

INDUSTRY EDUCATION AND TRAINING PROGRAM

"CANS offers programs that we can't find anywhere else, that are not only specific to our industry, but also to construction in Nova Scotia."

Participant in Industry Education & Training