

# CANS Membership - It Doesn't Cost, It Pays!

## Who We Are

The Construction Association of Nova Scotia (CANS) is the leading voice of the construction industry – respected by members, government, the industry and the public.

CANS represents more than 780 small and large companies throughout Atlantic Canada. Our members build, renovate and restore non-residential buildings, roads, bridges and other engineering projects.



## How We Can Help

Membership with CANS will give your business a competitive advantage.

Whether you're a full member or an associate member, we have the resources, expertise and knowledge to help save on your company's bottom line. We offer exclusive membership discounts, great events, award-winning Industry Education and Training programs and much more.

**Join more than 760 other members and discover the benefits of a CANS membership**

## Easy Access to Tenders

CANS helps members access more work by offering the most comprehensive projects and tendering service in Atlantic Canada.

Members have 24/7 access to plans on CANSnet, where more than 5,000 projects are posted annually. With this service, you can also receive bulletins, bid results and industry trends delivered straight to your inbox.

In addition to our online services, members have full access to our Business Centre remote office & meeting space - in Burnside, Dartmouth.

## Act on your Behalf

On your behalf, CANS works with all levels of government, ensuring we are at the table and part of the decision making process on public policy and issues facing the construction industry.

Seen as subject matter experts, CANS is proactive in approach through relationship building and actively advancing the interests of members and industry at the local, provincial and federal levels.

CANS advocates and lobbies the government on your behalf on key issues that are vital to the success of the construction industry, working hard to continually improve industry standards and best practices.

## Train & Retain your Employees

CANS' award-winning Industry Education and Training Program provides career development opportunities for your employees. We offer more than 60 CCA Gold Seal accredited courses annually. In addition to in-person and online courses, members have access to private training, customized to suit your organizational needs.

CANS partnered with Dalhousie University to create the Executive Certificate in Construction Leadership - a program that enables high-potential candidates to develop critical leadership, attitudes, skills and competencies.

## Expand your Network

Expand your network by connecting with the right people. CANS hosts several events each year, creating a venue for employees of member companies to make contacts and involve themselves in the construction community.

Sponsoring or advertising CANS can help your company reach your ideal target market. From event sponsorship to print or digital advertising, we can help promote your initiatives and services that are beneficial to the construction industry.

Under 40 years old? Take advantage of growth & networking opportunities through our Developing Executives Group.

**For more information visit: [www.cans.ns.ca/membership-services](http://www.cans.ns.ca/membership-services)**

# CANS Programs & Services

## Projects & Documents

CANS ensures our members have the best business advantage by providing an extensive projects and tendering service.

- CANSnet gives members access to plans, bulletins, bid results & industry trends
- Industrial scale, on-demand printing at competitive prices done in 4 hours or less
- Access to documents from Canadian Construction Documents Committee (CCDC) & Canadian Construction Association (CCA) Commissioner of Oath on staff to sign Statutory Declarations during business hours

## Building Futures for Youth

The Building Futures for Youth (BFY) Program offers grade 10 and 11 students the opportunity to safely explore careers in the construction sector for 5 to 7 weeks. Here's how it benefits you:

- Identify potential future employees
- Receive publicized recognition
- Receive CANS members incentives - web advertising, education credits, printing services, member events & many more
- Establish relationships with schools, teachers, students, their families & the community

## Benefits Programs

Stay healthy and happy with CANS member benefits programs.

- CANS Health & Wellness Benefits Program offers your company a comprehensive, affordable and cost-effective benefits program with the best and most comprehensive coverage.
- CANS Advantage is designed to provide added value to our members through partnerships with companies that provide unique and exclusive discounts on products and services throughout North America.

## Industry Education & Training

CANS' Industry & Training Program provides opportunities for career development, skill building and enhancement designed specifically for the construction industry, educating more than 500 individuals annually.

- Courses include: Construction Fundamentals, Financial Management, Project Management, Business Development, Manager and Supervisor Program, Healthcare Construction, and Construction Documents.
- CANS offers high demand programs through joint partnerships with the Canadian Construction Association (CCA); Construction Specifications Canada Atlantic Chapter (CSC); Canadian Standards Association (CSA); and Buildforce Canada.

## Events & Networking

Meet contractors, manufacturers, suppliers, engineers, and many more professionals from the commercial construction industry at CANS events.

- Network with potential business partners at the CANS De-Icer, Spring Fling, Golf Tournament, Softball Tournament & Annual General Meeting
- Sponsor a CANS event to get your company the right exposure in front of your target audience
- Access to member-only events and VIP new member receptions

## Business Centre & Meeting Space

Take advantage of our business centre and meeting space, located conveniently in Burnside (Dartmouth).

- Offices in our Business Centre are fully equipped with desktop computers, printers, and free wifi
- Three private meeting rooms are available for you to conduct business
- The open main area of the Business Centre provides room for you to host team meetings

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