



CONSTRUCTION
ASSOCIATION OF NOVA SCOTIA

Building with Skill and Integrity Since 1862

CANS Advantage Program Offers

2023



**Exclusive savings for
CANS Members inside!**

What is the CANS Advantage Program?

The **CANS Advantage Program** is designed to provide added value to CANS members through partnerships that give them discounts on unique and exclusive products and services, helping save your company and employees money.



Questions?

Gloria Mallard
Membership Lead
(902) 468-2267 ext. 717
gmallard@cans.ns.ca

Your 2023 CANS Advantage Offers

Accommodations

Hampton Inn & Suites Truro	3
Holiday Inn Express Halifax Bedford	4
Hotel Halifax & Hotel Barrington	5

Automotive & Equipment

Cooper Equipment Rentals	6
Jim Pattison Lease	7

Commercial Goods

The Brick	8
Hamster	9
Home Depot Pro	10

Education & Training

Safety First	11
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Insurance

BFL Canada	12
Stanhope Simpson Insurance	13

Leisure & Wellness

Glen Arbour	14
Nova Physiotherapy	15

Software & Telecomm Services

DSM Telecom	16
Paystone	17



Hampton Inn & Suites Truro

About

Centrally located in Nova Scotia, the Hampton Inn & Suites Truro is just off the Trans-Canada Highway, offering ample amount of parking. Settle into your modern guest room or suite, which includes a microwave and fridge!

Enjoy free hot breakfast, free parking, free Wi-Fi, and our onsite fitness centre.



Hampton Inn & Suites Truro

35 Legends Dr,
Millbrook, NS B6L 0C9

Offer Details

All CANS members & employees can enjoy the following at the Hampton Inn & Suites Truro:

- 15% off BAR (Best Available Rate)
- Complimentary hot breakfast
- Free parking
- Free Wi-Fi
- Free Hilton Honors loyalty program

Take advantage of this offer:

[Click here to book CANS rates online.](https://www.hilton.com/en/hotels/xlztrhx-hampton-suites-truro)



AN IHG® HOTEL

Holiday Inn Express & Suites Halifax Bedford

About

Stylish hotel minutes away from shopping, Alexander Keith's Brewery and Pier 21 on the historic Halifax waterfront. Kids of all ages will enjoy our indoor pool and water slide.

Start and end your day in one of our spacious modern guest rooms, complete with mini-fridge, microwave, and 42" flat screen TV. All rooms include free breakfast, Wi-Fi, parking and electric car charging stations.

An ideal choice for any type of individual or group traveler.



Holiday Inn Express & Suites Halifax Bedford

980 Parkland Dr,
Halifax, NS B3M 4Y7

Offer Details

- 15% off Best Flex Rate
- Complimentary breakfast
- Complimentary parking
- Free Wi-Fi

Take advantage of this offer:

Dale Lemieux
(902) 444-6700
dale@hiehalifax.com

<https://www.ihg.com/holidayinnexpress/hotels/us/en/halifax/yhzipd/hoteldetail>

HOTEL HALIFAX

THE BARRINGTON HOTEL

The Hotel Halifax / The Barrington Hotel

About

Ideally situated in the heart of downtown, Hotel Halifax and The Barrington invite you to spoil yourself while savouring stunning views of the Halifax Harbour. Embrace the excitement of the city while staying just minutes from Scotiabank Centre, Citadel Hill, Discovery Centre and Halifax Convention Centre. Hotel Halifax guests earn Aeroplan points with every stay.



The Barrington Hotel

1875 Barrington St,
Halifax, NS B3J 3L6

The Hotel Halifax

1990 Barrington St,
Halifax, NS B3J 1P2

www.thebarringtonhotel.ca
www.hotelhalifax.ca

Offer Details

- Preferred room rates at Hotel Halifax and Barrington Hotel
- 10% Food and Beverage served at Tempo or Harbour City Bar and Grill
- Complimentary Wi-Fi in all guestrooms
- Complimentary local calls
- Aeroplan miles

Hotel Halifax and Barrington Hotel CANS Preferred Rates 2023:

- January - February, from \$109.00 plus taxes per night
- March - April, from \$139.00 plus taxes per night
- May - June, from \$159.00 plus taxes per night
- July - October, from \$189.00 plus taxes per night
- November - December, from \$109.00 plus taxes per night

Take advantage of this offer:

Direct Online Bookings:

[Book Hotel Halifax online.](#)
[Book The Barrington Hotel online.](#)

Or use the Coporate code in our website: "CANS"

Phone Reservations:

Let the agent know that you would like to book under "Construction Association of Nova Scotia" or "CANS" rates.

Hotel Halifax – 902-425-6700
The Barrington Hotel – 902-429-7410

Please note that our front desk team will ask for a company ID upon check in for verification

Cooper Equipment Rentals



About

Cooper Equipment Rentals Ltd. is a full-service construction equipment rental company, servicing contractors across Canada.

We specialize in the rental of compact, aerial and heavy construction equipment while providing a wide range of supplies, along with unparalleled service and support.

Offer Details

- 20% off book rates
- 24-hour on-call rentals
- 24-hour on-call field servicing

Take advantage of this offer:

David Slaunwhite
(902) 468-2277 | (902) 877-4781
dslaunwhite@cooperequipment.ca

Jim Pattison Lease

About

A recognized leader in the fleet leasing industry. Jim Pattison Lease provides flexible and innovative customized fleet management solutions and vehicle leasing to commercial and public sector enterprises.

We are proud to be part of the Jim Pattison Group. With Sales over 14 billion in 2021, and more than 49,000 employees globally, we are the largest private company in Canada.



Jim Pattison Lease

10 Baker Dr
Halifax, NS
B2W 6K1

Offer Details

- \$500 credit for aftermarket upfitting to any vehicle leased through JPL (*subject to one vehicle per CANS member)
- Full fleet review consultation at no charge

Take advantage of this offer:

Contact one of the following associates:

Matt McLean, (902) 880-4017

Claudia Melanson (902) 233-1016

Paige Doyle, (902) 719-7110



The Brick

About

The Brick's friendly and professional people work hard for our customers every day. Our head office is proudly based in Edmonton, Alberta, and we operate more than 220 stores across Canada.

We're not just The Brick – we're also The Brick Mattress Store, The Brick Super Store and The Brick Outlet.



The Brick

192 Chain Lake Dr
Halifax, NS
B3S 1C5

Offer Details

The Brick loves to save you more! As a CANS members, you are entitled to preferred pricing on eligible furniture, mattresses, appliances and electronics. This offer includes up to 40% off MSRP on select Samsung kitchen and laundry appliances and 30% off MSRP select Frigidaire kitchen and laundry appliances. Free local delivery on all purchases above \$500. Our commercial associate is ready to help you find the right product at the right price.

Take advantage of this offer:

[Access your CANS Member reward code here.](#) Then, to activate your offer, please contact:

Kristen Conrod (902) 430-0858
kconrod@thebrick.com

*By appointment only. Please allow for 1-2 days for reply.

Hamster



About

Hamster's unique and creative business model is based on a network of four warehouses in major urban centres and more than 100 local stores that are designed to offset high transportation costs and optimize last-mile logistics, the tallest challenge for all Canadian distributors. The ability to offer quality products at a competitive price on the strength of robust logistics is a major selling point.

Offer Details

- Special item contract pricing (core items)
- 10% off non-contract items (non-core items)
- 1% rebate off any order over \$350
- Free delivery - same-day delivery in HRM

Take advantage of this offer:

Sandra Butt
(902) 209-7393
Sandra.butt@hamster.ca

Home Depot Pro



About

ONLY ONE SUPPLIER IS HOME DEPOT. AND WE'RE IT.

If you manage it, we have the know-how and tools!

Take advantage of this offer:

Amir Nezhat
National Account Manager
(416) 577-7608
amir_nezhat@homedepot.com

Offer Details

- Enroll in [Pro Xtra, Home Depot's loyalty program for Pros](#), to take advantage of discount, bulk pricing, and usage rebates through The Home Depot retail stores and retail store Pro Desk. For more info visit www.homedepot.ca/proxtra
- Receive up to 4% in quarterly rewards (5% if you spend through Home Depot Credit Card)
- New ProXtra member companies will receive \$25 Home Depot Gift Card — *This offer is exclusive to CANS members in good standing*
- Random Monthly \$50 Home Depot Gift card draw – *This offer is exclusive to CANS members in good standing*



Safety First

About

Safety First – SFC is the largest traffic control company in the Atlantic Provinces. Our standard of service is extremely high as we provide contract traffic control services to all of NB, NS, and NL Power organizations. In addition to providing traffic control, SFC also provides 30 safety-based training courses throughout the Maritime provinces. We pride ourselves on delivering “on-demand” courses according to YOUR schedule – at our location or yours.

Take advantage of this offer:

George Hickey
(902) 802-0508
george@safetyfirst-sfc.com

www.safetyfirst-sfc.com

Offer Details

- Overall savings range from 10% to 76% off
- No membership fees
- Air Miles available with all training
- All offers are exclusive to CANS members
- **Offer 1. Two Courses for \$120:** Any two calendar courses in the same month for \$120 (applies to 1-day courses on the public calendar, can be split between employees, low course min. applies, excludes scaffolding)
- **Offer 2. Fall Pro NS/NB Combo:** Combined 1-day Fall Protection NS/NB training for \$150 per person (low course min. applies, WorkSafe NB approved provider).
- **Offer 3. Fall Pro NL Discount:** Save 15% on 2-day Fall Protection NL training (applies to courses on the public calendar, low course min. applies, WorkplaceNL approved provider)
- **Offer 4. On-Demand Price Cap:** Schedule any on-demand course for as many as you would like, pay a maximum of \$800 (no min/max #, 1-day training only, includes materials and travel within HRM, excludes ATV/UTV and H2S Alive)
- **Offer 5. Harness Inspection Training:** Learn how to inspect safety harnesses for a flat rate of \$450 (no min/max # of participants)
- **Offer 6. Free Safety & Training Advice:** Safety requirements? Drop us a line and we'll help you out - no obligation, no charge
- **Plus!** Free safety training advice provides an extra level of service for members as it's not something we've advertised or promoted in the past



BFL Canada

About

QuickBond was established in 2010 to make bonding more accessible to smaller suppliers, service contractors and builders and to those requiring only occasional bonds and seeking to avoid the substantial annual administrative fees currently required.

QuickBond has a minimum service fee of \$600 compared to industry standards of \$1,500-5,000.

Offer Details

- Up to 20% off as it relates to performance & labour and material payment bonds through the facility; QuickBond Surety facility; Access to all other surety companies in Canada
- Online portal to expedite bond requests found at: <http://www.bondassist.com/portal/>
- Applicants can qualify after just one year of operation provided they've completed five projects
- No accounting requirements for the business
- Underwriters rely on personal net worth (not the Retained Earnings of the business)

Take advantage of this offer:

Peter Campbell
(902) 401-3787
pcampbell@bflcanada.ca

Jennifer Mason-Ward
(902) 402-7054
jmason-ward@bflcanada.ca

Stanhope Simpson Insurance

About

Stanhope Simpson is an independent, privately owned and operated business similar to many of our long-standing, highly valued construction clients. We are proud to be an industry leader among insurance brokers in Atlantic Canada for construction insurance and surety bonding solutions. We also boast a highly talented personal lines team that is dedicated to providing exceptional automobile, home, marine and other personal insurance advice and product selection for individuals and families throughout the Atlantic Provinces.

Offer Details

- CANS Members receive a 20% discount on homeowner/condo/tenant's insurance products and a 10% discount on automobile insurance products. This is a truly exclusive personal insurance discount program only for CANS member companies and their employees through locally owned and operated Stanhope Simpson Insurance in partnership with internationally recognized insurance company, Travelers Canada.
- Employees of CANS member companies will receive a personal assessment of their coverage needs and, based on their unique situation, a customized insurance solution will be offered at a discounted cost
- Stanhope Simpson is not a call center so CANS members can expect consistent, personalized and professional service

Take advantage of this offer:

Scott Conrad
(902) 454-8641 ext. 251
sconrad@stanhopesimpson.com



Glen Arbour Golf Course

About

Glen Arbour is a full-service premier private course. A course designed for all levels of play. This mature landscape offers a scenic place to appreciate the natural beauty. The picturesque course comes complete with a Georgian-style clubhouse housing a pro-shop, The Deerfield Pub and several meeting rooms.

The Deerfield Par 3 course is ideal for golfers working on their short game or just short of time!

It is also a great course to have fun for the novice golfer and junior golfers. Offering consistent quality, Glen Arbour is the place to go for great greens!



Glen Arbour Golf Course

40 Clubhouse Lane
Hammonds Plains, NS
B4B 1T4

Offer Details

- 30% off for play on the Deerfield course

Take advantage of this offer:

Use code CANS2023 when booking or contact:
golfshop@glenarbour.com



Nova Physiotherapy

About

Nova Physiotherapy has been serving the Halifax area since July, 2004. We are independently founded, owned and operated by trained and experienced physiotherapists Jeff Walsh and Robbie MacDonald. With clinics in Timberlea, Bedford, and Dartmouth, we are situated throughout HRM to provide our high standard of care to our clients. Complementing our physiotherapy, we also offer a variety of other services and products, including chiropractic, massage therapy, dry needling, acupuncture, 3D gait analysis, orthotics, sports injury rehabilitation, MVA rehabilitation, Yoga, and much more. We are also WCB approved clinic.

Offer Details

- 15% discount on services including: physiotherapy, massage therapy, and chiropractic
- Valid at all Nova Physiotherapy locations: Burnside, Bedford, Timberlea
- Ask about services that can be tailored to your company and its employees including: Stride Academy, Yoga, Health and Wellness Days, Educational info sessions, etc.

Take advantage of this offer:

When calling, please identify as a CANS Member.

Burnside – (902) 405-4545

Bedford – (902) 405-3535

Timberlea – (902) 444-3535

Robbie MacDonald
(902) 877-8484

rmacdonald@novaphysiotherapy.ca



DSM Telecom

About

Your business's success depends on your ability to stay connected—all the time, anywhere business takes you. DSM's complete, state-of-the-art communications tools were specifically and uniquely designed to meet the needs of today's demanding business environment.

Because you can't be tied down, our cutting-edge services give you total freedom; because you can't afford to stay still, we offer the ultimate in flexibility; because you don't have time to spare, we provide unparalleled service from an experienced team. Servicing all of Canada.

Offer Details

- 'Business Phone' by DSM Telecom delivers a reliable, secure and fully featured, business phone system hosted at DSM's Datacentre in downtown Halifax
- Low up-front cost and predictable monthly expenses, No on-site equipment, No premises-based equipment to install, maintain, or occupy space
- An end-to-end secure and reliable solution, Integrate your mobile device, laptop, or tablet with our soft phone
- Make and receive calls anywhere you have an internet connection, anywhere in the world
- With our Max UC soft phone, experience the power of DSM's Business Phone mobility
- Full API integration with 400+ CRM and mail applications
- Easy management and administration - Administrators and users can easily control their phone accounts from any web browser
- CANS Member Pricing: \$14.95/seat

Take advantage of this offer:

Curtis Fiander
(902) 334-2222
cfiander@dsmtel.com



Paystone

About

Paystone is a Payment Processing and Software expert! Since 2008, Paystone has been an award-winning fintech company providing payment processing solutions and POS software to thousands of businesses and registered charities across North America.

Take advantage of this offer:

Omar Kadray, Regional Sales Partner
(902) 412-2720
okadray@paystone.com

Offer Details

- Paystone is offering a free cost savings analysis along with guaranteed preferential rates, services, and products to all Construction Association of Nova Scotia members.
- Submit your current monthly merchant service statement and let a Paystone Payment Expert show you how you can save on your merchant fees and find the right software solution! Take our statement challenge! If we cannot save you money, we'll pay you \$500 for your time!

