

Who We Are

The Construction Association of Nova Scotia (CANS) is the leading voice of the construction industry – respected by members, government, the industry and the public.

CANS represents more than 780 small and large companies throughout Atlantic Canada. Our members build, renovate and restore non-residential buildings, roads, bridges and other engineering projects.

How We Can Help

Membership with CANS will give your business a competitive advantage.

Whether you're a full member or an associate member, CANS has the resources, expertise and knowledge to help save on your company's bottom line. We offer exclusive membership discounts, great events, award-winning Industry Education and Training programs and much more.

Four Reasons Why CANS Membership Doesn't Cost – It Pays!

1

Easy Access to Tenders – CANS helps members access more work by offering the most comprehensive projects and tendering service in Atlantic Canada.

Members have 24/7 access to plans on CANSnet, where more than 6,200 projects are posted annually. With this service, you can also choose to automatically receive weekly reports featuring bulletins, bid results and industry trends. Simply login to CANSnet, choose "My Profile" and check the box for "Project Reports" to receive CANS Construction Reports delivered to your inbox every Friday.

2

Advocacy on Your Behalf – CANS works with all levels of government, ensuring we are at the table and part of the decision-making process on public policy and issues facing the construction industry.

Seen as subject matter experts, CANS is proactive in approach through relationship building and actively advancing the interests of members and industry at the local, provincial and federal levels.

CANS advocates and lobbies the government on key issues that are vital to the success of the construction industry, working hard to continually improve industry standards and best practises.

3

Expand Your Network – Connect with the right people. CANS hosts several events each year, creating an avenue for your employees to make contacts and involve themselves in the construction community.

Sponsoring or advertising with CANS can help your company reach your ideal target market. From event sponsorship to print or digital advertising, we can help promote your initiatives and services that are beneficial to the construction industry.

4

Build, Train & Retain Your Employees – Training 1,300+ participants from 200+ unique member companies each year, CANS

award-winning Education and Training Development Program provides career development opportunities for any and all your employees. Private training is available and can be customized to suit your team's specific needs.

CANS Education Course Catalogue is fully accredited with CCA's Gold Seal Program. Choose from 60+ programs that will develop your team's skills and support their path to Gold Seal Certification.

The Building Futures for Youth program offers grade 10 and 11 students the opportunity to safely explore careers in the construction, while allowing you to meet and shape your future workforce today.

CANS Programs & Services

Projects & Documents

CANS ensures our members have the best business advantage by providing an extensive projects and tendering service.

- Over 6,200 projects posted annually on CANSnet;
- CANSnet gives members access to plans, bulletins, bid results, awards & industry trends;
- Industrial scale, on-demand printing at competitive prices done in four hours or less;
- Access to documents from the Canadian Construction Documents Committee (CCDC) & the Canadian Construction Association (CCA);
- Several Commissioner of Oaths on staff to sign Statutory Declarations during business hours – this service is offered in-person or by virtual appointment. Take advantage of this FREE service, regardless of your location in the province;
- Prospect CANS Pipeline Report for project news and identify future projects before the tendering process begins.

Business Centre

Take advantage of our business centre located conveniently in Burnside (Dartmouth).

- The open main area of the Business Centre provides room for you to host team meetings up to 15 people;
- One small meeting space and a private office (equipped with desktop computers, printers) are available off the main area – perfect for breakout sessions from the main group;
- Members are able to use this space for free up to five times per year as part of their membership (subject to availability). Business Centre access requires pre-booking through CANS.

Member Benefits Programs

Learn to make the most of CANS valuable services with a tailored onboarding session for your business.

CANS Advantage is designed to provide added value to our members through partnerships with companies that provide unique and exclusive discounts on products and services throughout North America.

Events & Networking

Meet contractors, manufacturers, suppliers, engineers, and other professionals from across the construction industry at CANS events.

- Market your open positions to local talent at **CANS Construction Job Fair**;
- Network with 1,700+ potential business partners at industry's largest event in Nova Scotia, **CANS De-Icer**;
- Kickstart the busy season with members in Cape Breton at **CANS Spring Fling**;
- Compete with 300+ golfers across multiple courses at annual **Golf Tournament**;
- Join the conversation on industry-relevant issues at **CANS Industry Conference**;
- Come together with industry decision makers for a night of entertainment, awards and more at **CANS Annual General Meeting**;
- Connect with CANS members across the province and learn about local projects at one of our travelling **Member Mixers**;
- Under 40 years old? **CANS Emerging Leaders Group** hosts a slate of dedicated networking events perfect for individuals building a career in the construction industry.

Education & Training Development

CANS Education & Training Development Program provides opportunities for career development, skill building and enhancement designed specifically for the construction industry, educating more than 500 individuals annually.

CANS proudly partners with the Province to offer eligible members a 50% discount on all CANS courses (some exclusions may apply) through the Workplace Innovation and Productivity Skills Incentive (WIPSI) Program.

Some of our most popular courses include:

- Leadership Excellence for Managers and Supervisors
- Implementing Lean Construction
- CSA Infection Control
- Construction Law

Take the Next Step! For more information about becoming a CANS Member, contact: Gloria Mallard, CANS Membership Lead at 902-468-2267 ext. 717 or gmallard@cans.ns.ca.