

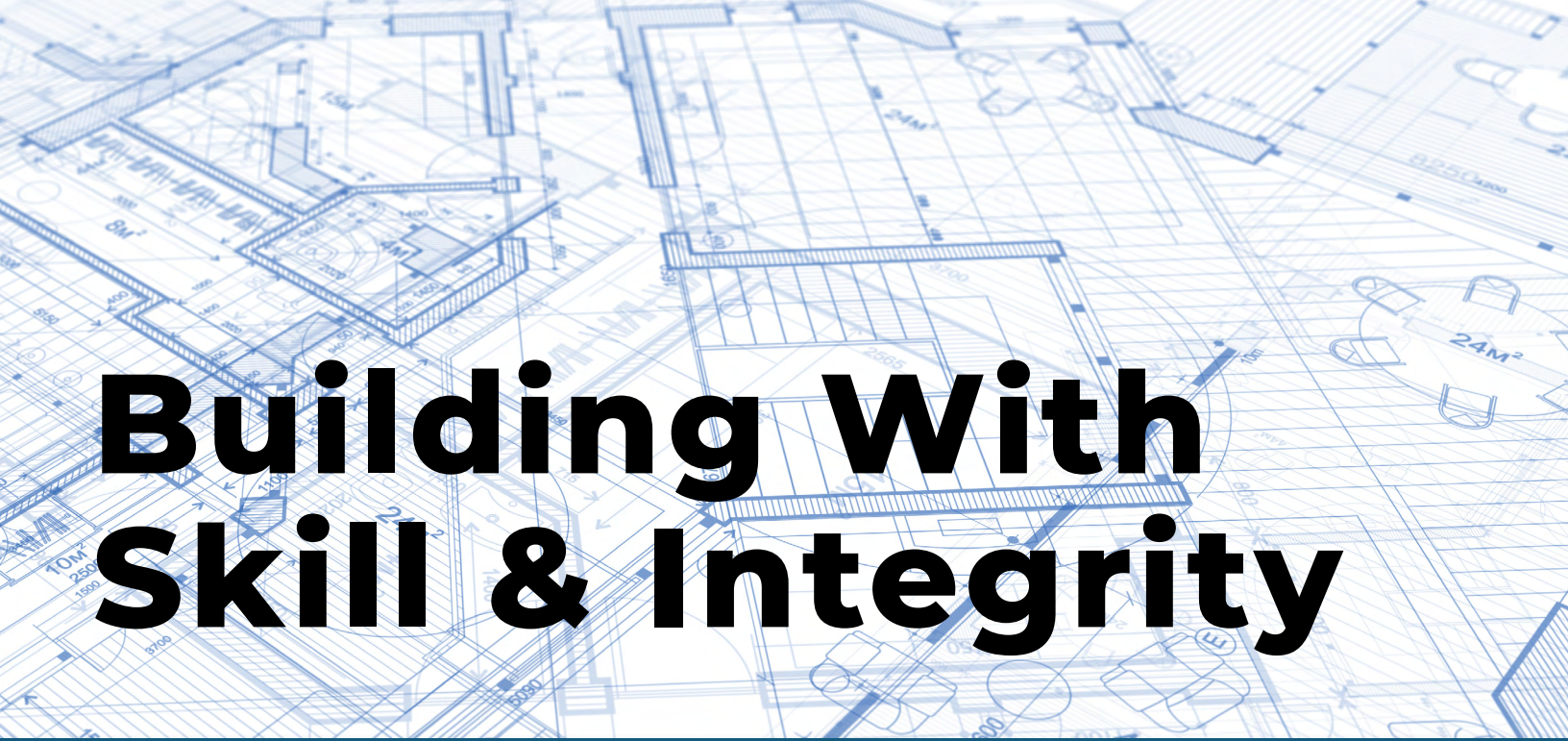


CONSTRUCTION
ASSOCIATION OF NOVA SCOTIA
Building with Skill and Integrity Since 1862



Construction Association of Nova Scotia

2024 | Annual
2025 | Report



Building With Skill & Integrity

The Construction Association of Nova Scotia (CANS) is the leading voice of the construction industry respected by members, government, industry, and the public.

CANS represents more than 780 large and small companies throughout Atlantic Canada that build, renovate and restore non-residential buildings, roads, bridges and other engineering projects.

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MESSAGE FROM OUR PRESIDENT & CEO



Duncan Williams

CANS President & CEO

The past year has been one of growth, change, and opportunity for the Construction Association of Nova Scotia. I am proud of the progress we have made and the vision we are advancing together.

CANS exists to serve its members, and this year we focused heavily on strengthening that value. We enhanced member engagement by expanding programming, delivering professional development opportunities, and creating spaces for industry to connect and collaborate. From education and training to advocacy and networking events, we worked to ensure that CANS is a reliable, consistent partner for our members.

Welcoming 103 new members in 2024-2025, CANS has surpassed our growth in previous years. And our member retention remains strong with a 91% renewal rate. This shows the strength of our value proposition, the trust we have built within the industry, and the growing recognition of CANS as a leading advocate and resource for construction in Nova Scotia.

Working with partners across the country, we supported grassroots efforts to keep infrastructure investment at the forefront of the recent federal election. We proactively supported Members with key election information and surveyed candidates on your top issues throughout an unprecedented election cycle that sent Nova Scotians to the polls three times in six months.

We celebrated a strong year of advocacy, ensuring that the voice of the construction industry is heard at all levels of government. From workforce development to infrastructure investment, our advocacy efforts reflect the issues that matter most to members. By building strong relationships with policymakers and partners,

we are positioning the industry to succeed in an environment where collaboration is essential.

Fostering these connections, CANS brokered and delivered industry-led Building Code Adaptation training in partnership with the Province of Nova Scotia and the Canadian Homebuilders Association of Nova Scotia, ensuring our members and industry stakeholders throughout the province received quality, informed and consistent training on the 2020 National Building Code and Energy Code updates.

As we look forward, labour shortages continue to impact our industry, and we are committed to addressing them through education, recruitment, and immigration partnerships. At the same time, we will continue to strengthen the core services that our members rely on, while seeking new opportunities to lead in areas such as innovation, safety, and sustainability.

We continued to invest in the strength of our organization. Streamlining processes, improving efficiencies, and ensuring the long-term sustainability of our programs remain top priorities. These investments ensure that CANS can deliver services that meet the evolving needs of our sector, while also preparing us for challenges and opportunities on the horizon.

This year, CANS also welcomed two new team members, our Membership Lead, Kaila Chiasson and Project Information Specialist, Kari Webber. We also had the privilege of celebrating internal promotions within the CANS team. Adam Gilbert was elevated to Manager, Education & Training, Nichole Banks became our Administrative Lead, and Justin Blakeney was made our new Sponsorship Lead as Michelle Fievet was elevated to Manager, Events.

I want to extend my sincere thanks to the Board of Directors for their guidance and leadership, and to the CANS team for their tireless work in delivering for our members. Most importantly, I want to thank you, our members, for your trust and engagement. Everything we do is made possible by your support. I look forward to continuing this important work with all of you in the year ahead.

Finally, I will thank Ian Boyd for his service as Chair of our Board of Directors this past year, as well as our governance committee, members of the board, our committee volunteers and CANS' staff for their efforts and dedication.

A handwritten signature in blue ink, appearing to read 'D Williams'.

Duncan Williams

President & CEO

Construction Association of Nova Scotia

MESSAGE FROM OUR CHAIR



Ian Boyd
Chair of CANS Board of Directors

The construction industry is a cornerstone of Nova Scotia's economy. It has been an honour to serve as Chair of Board of Directors 2024-2025. As I reflect on the past year, the strength and resilience of our members continue to inspire me.

CANS is shaping a workforce that represents the communities it serves. One of the most impactful initiatives remains the annual Construction Job Fair, which connects job seekers with leading employers and creates direct pathways to meaningful careers. CANS is also addressing labour shortages by connecting the industry with global talent. In partnership with the Province of Nova Scotia, the association met more than 1,500 skilled tradespeople on immigration missions.

CANS continues to create space for important industry dialogue through its Women in Construction Forum, which amplifies the voices and experiences of women across our sector. Through strategic partnerships, education, and advocacy, CANS continues to lead the industry toward a future that is more inclusive, equitable, and sustainable for all. We are equally proud to invest in the next generation of builders through the Building Futures for Youth program, inspiring youth to see construction as a rewarding career path.

One of the things that stands out most for me is the sheer breadth of achievements across our industry and our association. We have celebrated significant projects, fostered collaboration among members, and made strides in addressing long-standing challenges.

At the heart of this success is the CANS team. Their professionalism, passion, and commitment to members are evident in everything they do, from delivering high-quality programming to advancing important advocacy work. On behalf of the Board, I want to extend my thanks and congratulations to the entire team.

That said, there is much work to be done. Our industry faces a crippling workforce shortage alongside rising demands for innovation and sustainability. But these challenges bring enormous opportunity. As we enter the 2025-2026 fiscal year, CANS is undergoing our Strategic Planning renewal process. Engaged Members have been essential in creating the plan that will guide the next three years of CANS' priorities and work. With a committed membership, a talented team and a clear vision, CANS is well-positioned to lead our industry into the future.

As my time as Chair comes to an end, I want to thank my fellow Board members for their guidance and collaboration. I also want to thank our members for your trust, your engagement, and your ongoing investment in CANS. The strength of this association comes from its people, and I could not be more confident that, together, we will continue to build an industry that is innovative, resilient, and inclusive for years to come.

Ian Boyd
2024-2025 Chair, Board of Directors
Construction Association of Nova Scotia



Power in unity: Driving real change in Ottawa through industry collaboration

In a year marked by political change and economic uncertainty, Canada's construction industry is not standing still. We're shaping the future. And at the core of that momentum is partnership.

Thanks to the unwavering support and collaboration of partner association members like the Construction Association of Nova Scotia (CANS), the Canadian Construction Association (CCA) is not only elevating our industry's national voice. We are turning that voice into action, influence, and results.

From policy wins in Ottawa to best practices leadership and elevating our services to new heights, the first half of 2025 has delivered real value to our members. Here is a summary of our key achievements.

Advocacy that delivers

When economic uncertainty hit and Canada-U.S. trade tensions escalated, CCA quickly recalibrated. We zeroed in on key issues impacting your business, including trade-enabling infrastructure, fair and transparent procurement, and strengthening Canada-U.S. relations.

We took those priorities straight to Finance Canada, Public Services and Procurement Canada, Canada's U.S. ambassador, and national business leaders. We joined the Canada-U.S. Trade Council to ensure construction has a seat at the table and a say in shaping continental trade. We also strengthened ties with groups like the Canadian American Business Council, forging alliances to tackle common challenges.

Our national election campaign, Construction for Canadians, brought the industry's voice to the national stage with 74 candidate testimonials, 84 pledges of support, 4 billion media impressions, and 165 national media hits. We put construction at the centre of critical policy debates around economic resilience, infrastructure



Rodrigue Gilbert
CCA President

investment, and workforce development – exactly what Canada needs in this next chapter of nation-building.

These efforts are already making waves: our priorities were reflected in the federal mandate letters, Speech from the Throne, and plans for a new Major Federal Project Office – a sign that the federal government is hearing our message loud and clear.

CCA is already building relationships with newly elected MPs and Ministers, laying the foundation for a powerful Hill Day and Meech Lake meeting in the fall. Together, we'll advocate for the investments, policies, and tools Canada's construction industry needs to lead our economic prosperity.

Tools you can use

CCA rolled out a suite of strategic publications designed to help our members navigate today's risks and tomorrow's opportunities. Key publications include:

- **Construction Quarterly Economic Insights:** This recurring report provides valuable economic forecasts from a construction perspective on issues like inflation, interest rates, labour, and capital spending trends. The summer 2025 edition breaks down how inflation, trade tensions, and public investment are impacting the construction sector.
- **Tariff risk resources:** We published a bulletin and article to help contractors assess tariff risks, structure contracts, and protect their profit margins.

- CCA digital maturity report (with KPMG in Canada): This national benchmarking study maps out digital adoption across the Canadian construction industry, highlighting the procurement changes needed to boost productivity.
- Partner Evaluation Tool: This tool provides a structured way to assess business partnerships, allowing contractors to score prospective partners on key criteria.
- Supply chain compliance guide (with Achilles Information Canada Ltd.): Supporting members in navigating Canada's Forced and Child Labour Act, this tool guides companies through the Act's reporting requirements – legislation that carries major implications for how firms source materials, evaluate suppliers, and manage their supply chains.
- Climate governance guide (with Canada Climate Law Initiative): This practical resource helps construction leaders embed climate thinking into the heart of their governance strategies, helping company owners (large and small) to assess climate risks, understand their legal duties, and build strategies that align with the shift to a low-carbon economy.

Together, this collection of resources positions CCA as both a thought leader and a practical resource for supporting members' day-to-day business needs. Our National Advisory Councils are also hard at work developing webinars on mastering risk management, BIM, and contract negotiations best practices.

Strengthening programs, partnerships, and professional development

In partnership with 31 local construction associations, the Canadian Construction Documents Committee (CCDC) delivered in-person seminars to 1,045 participants in over 30 locations across Canada. These sessions provided deep dives into updated construction management contracts, including CCDC 5A, 5B, and 17 as well as the CCDC 30 integrated project delivery guide and contract. A second round of fall seminars is slated for November.

Meanwhile, the Gold Seal Certification Program has modernized with the launch of the new Gold Seal portal and directory in May, streamlining the application

process and boosting certification visibility. With 410 new applicants across all categories and 59 recognized Gold Seal Employers, the program remains a national standard for leadership in construction.

Over 40 senior leaders from construction associations across Canada convened in Calgary for CCA's annual Partner Association Symposium in May. Participants engaged in two days of dynamic discussion, strategic collaboration, and future-focused dialogue. Highlights included panels on evolving membership models, impactful advocacy, and the transformative role of AI in industry operations.

We are also strengthening our partner network with initiatives like regional COO calls, the creation of a COO Teams Chat to foster real-time collaboration, and one-on-one engagement with local associations to understand emerging needs.

Join the Network: Reframing Membership value

CCA launched its first-ever national membership initiative, Join the Network – a landmark effort to elevate the visibility, relevance, and value of our association network. This campaign delivered a clear and compelling message: the strength of many far outweighs the power of one. Speaking directly to construction business leaders, the campaign positioned our network as a trusted partner, helping them reduce risk, operate more effectively, and stay competitive in a shifting landscape.

Events where big ideas take shape

From March 11-14, over 500 delegates gathered in Québec City for the 2025 CCA Annual Conference. With political insights from keynote Chantal Hébert and leading political strategist, the discussions felt particularly relevant, capturing the challenges and shifts shaping the country's future. Featuring 18 sessions with 54 speakers, the conference covered a range of topics from discussions on sustainable building to expert panels on trade-enabling infrastructure and the overlooked costs of Canada's housing crisis.

Looking ahead is a brand-new event for members: the Best Practices in Construction Symposium in Toronto on October 30-31. Designed for operational leaders, this event will tackle project delivery models, risk mitigation,

CCA'S REMARKS

green building practices, and collaborative success strategies. Registration is now open.

Planning forward: Strategy, governance, and innovation

CCA has launched the development of our 2026–2029 Strategic Plan. Board-level discussions are focused on the most pressing issues facing our sector, including procurement reform, membership structure, climate resilience, workforce strategy, and innovation.

To ensure we continue to deliver meaningful value to members, the Board has also approved an RFP for an independent review of our membership model. This will help ensure we remain responsive, relevant, and financially resilient for our partners and the members they represent.

We are also modernizing how we deliver services across the country. A key initiative is the development of SignaSur™, CCA's new digital platform for construction document delivery. The onboarding process is well underway, with 90 per cent of document outlets having completed technical discovery and five outlets now ready for live beta testing. SignaSur is poised to offer secure, accessible, and modern access to essential construction documents, helping raise the standard for project excellence in Canada.

The road ahead

CCA is moving full speed ahead to ensure the momentum we built is not lost. The construction sector, backed by partners like CANS, will continue pushing for the policies and investments that will move the industry forward.

With strong partnerships, a united voice, and a clear vision, we can build a more resilient supply chain, a stronger workforce, and the modern infrastructure Canadians need.

CCA is committed to advocating for the tools, policies, and investments that will allow our industry to thrive – not just for today, but for generations to come.

Want to stay informed and engaged?

Sign up for CCA's PLUS+ newsletter for regular updates on advocacy efforts, industry trends, and tools to support your business. Subscribe today at [ccasubscribe](https://ccasubscribe.com), and join a community that's shaping the future of construction in Canada.



@ConstructionCAN



Canadian Construction Association



SCAN ME

To subscribe to CCA's newsletter.



About the Canadian Construction Association (CCA)

Backed by 18,000 member firms drawn from 57 local and provincial integrated partner associations, the Canadian Construction Association (CCA) is the national voice for Canada's institutional, commercial, industrial, civil and multi-residential construction industry, giving voice to the public policy, legal and standards development goals of contractors, suppliers and allied business professionals working in, or with, our industry.

HONOURARY LIFE MEMBER



Dave Wood
The Municipal Group of Companies
CANS 2025 Honourary Life Member

With nearly four decades of experience in finance and infrastructure, David Wood has built a career defined by leadership, financial acumen, and commitment to the construction industry. As Vice-President and Chief Financial Officer of The Municipal Group of Companies, David has been instrumental in guiding the organization through sustained growth.

His professional journey began at the accounting firm Doane Raymond (now Doane Grant Thornton), where he developed a strong foundation in financial analysis and auditing. In 1988, he joined The Municipal Group, where he continues today. He earned his Certified Management Accountant designation in 1994, transitioned to Chartered Professional Accountant in 2016, and was recognized in 2023 with the Fellow Chartered Professional Accountant designation for his contributions to the profession.

Beyond his corporate responsibilities, David has been a dedicated contributor to the broader industry. He is past

Chair and former board member of the Construction Association of Nova Scotia, where he helped advance policy and collaboration across the sector. Nationally, he has served on the Canadian Construction Association's Civil Infrastructure Council and Audit Committee.

Drawing on his decades of experience, David is optimistic about what lies ahead for Nova Scotia's construction sector. "I think we're on the right track," he says. "The pipeline of projects for Atlantic Canada is unprecedented. The opportunities for growth throughout Atlantic Canada are high." While he acknowledges the region still faces an infrastructure deficit, he sees momentum building. "We're attracting new businesses and business segments, including wind farms and offshore development opportunities. I think we've got a really good opportunity to take the amount that's built up over the last few years and carry that into the future."

At the same time, he is candid about the challenges of attracting the next generation of workers. "We've got a big stigma in our industry, particularly for younger people," he says. "We host events for younger people that we're trying to attract into our industry. But students go home saying they want to get into the construction industry, and their parents say, 'No, I don't want that career for you.' But our industry has so many wonderful opportunities and positions for people and really good careers."

For David, meeting these challenges means modernizing and promoting the sector. "We all have to do a better job of promoting the industry and getting out there and letting people know that the sky's the limit for the industry and careers," he says. "It's a fast-changing world, and how we hire people a number of years ago, is totally different today. Social media, technology has changed all those things. So, we've got to adapt and modernize our business practices and really get the word out that there are opportunities in this industry."

David also reflects on the role of industry associations in driving change. "CANS can't do it all on their own," he notes, emphasizing the need for industry to have a consistent voice at the table with government, the private sector, and other stakeholders. While CANS has opened doors, it is often companies themselves that push them

INDUSTRY TESTIMONIALS

wider, bringing the perspective of employers who power Atlantic Canada's economy. For David, the path forward demands collaboration. "Through the Association and teamwork with the private and public sectors, we can be a real force," he says.

His sense of responsibility doesn't stop at business and industry leadership—it extends deeply into his community involvement. A strong advocate for professional development, David has mentored emerging talent in the accounting field, underscoring his belief in the power of education and mentorship.

David has been an active supporter of fundraising efforts for the Canadian Cancer Society's Relay for Life and the IWK Health Centre's capital campaign. "As an industry, we've built roads, schools, hospitals, legacy projects in our communities, and I feel like giving back is just the right thing to do," says Wood. "And it feels good to do it, too, whether you're volunteering your time or monetary donations, you're involved, and you're going to get so much more back than you actually give of time and money."

David's career reflects the values of integrity, service, and leadership. His influence spans corporate management, industry organizations, and community initiatives, making him a respected figure in both the financial and construction sectors. From boardrooms to community campaigns, he has contributed to the growth of an industry that continues to play a vital role in Nova Scotia's future. These qualities, combined with his dedication to advancing the industry and supporting his community, exemplify the spirit of the Construction Association of Nova Scotia's Honorary Life Member Award.

“**Even though Dave and I represent competing civil contractors here in Nova Scotia, our time together volunteering on boards and committees has shown me the measure of his character. Dave is deeply committed to the industry, consistently stepping up as a thoughtful and effective champion for the issues that matter most to contractors.**”

– John Flemming (Ocean Contractors)

“**To say that his leadership and community involvement in industry has been irreplaceable would be an understatement.**”

– Brendan Nobes (rcs construction)

RECENT HLM RECIPIENTS

2024	Larry Gibson
2023	Earl Casey
2022	Royce Williston
2021	Tom Vincent
2020	John O'Connor and Tim Jones
2019	David Wilson

CANS has been recognizing individuals with Honorary Life Membership since 1992. For a full list of recipients, visit: www.cans.ns.ca/honourary-life-member/

CANS Honorary Life Membership

Since 1992, the Construction Association of Nova Scotia has been honouring individuals in the construction industry with Honorary Life Membership. Through this designation, CANS wishes to honour individuals who, through their deeds and actions, have significantly contributed to the betterment of the Association, the industry, and attainment of CANS' goals and visions.

CANS 2024-2025 ANNUAL AWARDS

Longstanding Member Recognition

We could not have operated for 163 years without the continuing support of our members. In celebration of our shared legacy, CANS is proud to recognize the incredible support of companies that have held continuous membership with the Bowman Awards and the Long-Term Member Awards.

Long-Term Member Awards

CANS Long-Term Member Award is presented to companies that have held a membership with the Association for 50 years or more, and honours companies who have shown their dedication, support, and commitment to the Association throughout the years and is an achievement to be proud of. [For a full list of CANS Long-Term Members, please click here.](#)

- **Atlantic Roofers Ltd.**
- **Dominion Diving Ltd.**
- **Lindsay Construction**

Bowman Awards

Each year, CANS recognizes companies that have held continuous membership for more than 25 years by presenting them with the Bowman Award.

The Bowman Award is named after Earle Bowman of Fundy Construction – a past President and Honourary Life Member of CANS. To honour the efforts and grand achievements of this prolific mover and shaker in the construction industry, companies are awarded for their years of membership and displaying a degree of dedication that would make Earle Bowman proud. [For a full list of Bowman Award recipients through the years, please click here.](#)

- **Allsteel Coatings Limited**
- **Enertrak Inc.**
- **Jones Masonry Ltd.**
- **Pomerleau**
- **Sackville Trenching Limited**
- **Stantec Consulting**
- **Wolseley Canada**
- **XL Electric Limited**

BFY Host Employer Awards

Since its original pilot in Halifax in 2008, there have been more than 360 BFY Host Employers who have helped youth on their journeys towards a career in construction. Some have been Host Employers for 12 years, while others have taken over 40 students over the years! We're thankful to each of these employers for giving youth in Nova Scotia the chance to explore a career in the construction industry.

Our champion Host Employers are companies that have gone above and beyond in their commitment to the BFY program.

In 2021, CANS created the BFY Host Employer Awards to recognize the outstanding contributions and support of these Host Employers who've gone above and beyond in their support of the program and our BFY Students. This year, we're recognizing:

BFY Long-Term Host Award: Black and McDonald

Black & McDonald has been a dedicated partner of the BFY Program since its very first year in 2008, helping to establish the program in its early days and continuing to support it nearly every year since. Over the past 15 years, they have hosted 27 students, often welcoming more than one at a time, and consistently going above and beyond to ensure meaningful experiences. Whether extending employment opportunities past program requirements or working through challenges like transportation barriers, they've shown patience, flexibility, and genuine care. Their long-standing commitment makes them a model Host Employer and a truly deserving recipient of this award.

BFY Host Employer Ambassador Award: Eastcut Wood Building Solutions

Eastcut has shown outstanding commitment to mentorship and student success through the BFY Program. They take care to communicate with teachers, create thoughtful onboarding experiences, and ensure students feel welcomed and supported from day one. Over the last three years, they've hosted students annually, often more than one, and have even stepped up to take on students who needed a bit of extra support finding the right placement. Beyond placements, they've hosted field trips, connected students to opportunities in the community, and encouraged those interested in careers after high school. With their dedication, flexibility, and genuine care, Eastcut has proven to be a model employer and a deserving recipient of this award.

NEW! CANS' Expanded Awards Program

In 2025, the Construction Association of Nova Scotia (CANS) proudly launched five new awards that recognize the outstanding contributions of individuals and companies shaping the future of our province's construction sector. These awards highlight leadership, innovation, community spirit, and the advancement of women in the industry. These additions build on CANS' longstanding recognition program, which honours members for their sustained commitment and contributions to the industry, including Long-Term Member Award, Bowman Award, Building Futures for Youth awards, and Honourary Life Member Award.

New for 2025: CANS Industry Awards

Community Leader Award

This award honours an individual whose contributions, leadership, and active engagement have created meaningful and lasting impact in their community. The Community Leader Award recognizes individuals who dedicate their time, energy, and resources to building stronger, healthier, and more connected neighbourhoods across Nova Scotia.

Leader in Safety Award

This award recognizes an organization that demonstrates exceptional commitment to workplace health and safety. Successful candidates will showcase excellence in safety program development, workforce training, industry engagement, and a strong safety record.

Trailblazer Award: Celebrating Women in Construction

This award honours a woman in the construction industry who demonstrates outstanding leadership, drives innovation and inclusion, and actively shapes a more equitable future for all. The recipient is a role model whose influence extends beyond her organization and into the broader industry and community.

Excellence in Innovation Award

This award recognizes a company that has demonstrated creativity and forward-thinking by implementing innovative construction practices within the past two years. Whether through new approaches to project delivery, process design, workforce development, mentorship, digital technology, or environmental sustainability, the winning company will exemplify a commitment to improving the construction industry through bold and effective change.

Champion in Education & Training Award

Recognizes a CANS member company that has shown exceptional leadership and commitment to advancing education, training, and professional development in Nova Scotia's construction industry. This award celebrates companies that are actively building the capacity, knowledge, and expertise of their teams as a core part of how they do business.

Nominations for CANS' five new industry awards opened summer 2025. The winners will be revealed at CANS 163rd Annual General Meeting awards dinner on Tuesday, October 7, 2025.

FINANCIAL SNAPSHOT

2024-2025 Treasurer's Report

Prepared by Tom Skinner

Treasurer, CANS Board of Directors

We are pleased to enclose the audited financial statements of the Construction Association of Nova Scotia for the year ended June 30, 2025. These statements have been prepared in accordance with generally accepted accounting principles and the Auditors' Report has been issued without reservation. All significant accounting policies are detailed in the Notes to the Financial Statements.

As indicated in the Statement of Operations, our surplus for the year ended at \$109,754. Strong operations resulted in a \$685,000 — 20 per cent increase — in overall revenue for a total of \$4,170,041 compared to \$3,484,518 in the previous fiscal year. The largest increases were to Events, Investment Related Income, Membership, and Special Projects. Our revenue continues to show diversification with non-membership fee revenue such as Building Futures for Youth, Events, Special Projects, and Education & Training representing over 70 per cent of total revenue.

Expenditures of \$4,060,287 were up \$521,634 over prior year due mainly from the increase in operating costs, Education and Training Program costs, the elevation of our events, and costs associated with Special Projects. This left us with the overall operating surplus of \$109,754.

The Balance Sheet continues to show the Association's strong financial position, with total assets of \$2,526,216. Current liabilities and deferred revenue totaled \$1,726,921. There was a transfer made of the operating surplus from the year of \$54,877 into each of the Information Technology Fund and Special Events & Projects Fund. After these transfers, un-restricted assets totaled over \$246,000 with another \$516,372 in Reserved Funds.

Our reserves along with other funds are invested primarily in Guaranteed Investments and other interest-bearing vehicles. The Association's investment policy remains conservative, and as outlined in Note 5 on page 8 of the financial statements, its objectives are: preservation of

CONSTRUCTION ASSOCIATION OF NOVA SCOTIA SUMMARIZED STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2025

ASSETS	2025 \$	2024 \$
Cash and short term investments	2,103,033	1,742,727
Other current assets	249,784	234,280
Capital assets, net of accumulated amortization	173,399	228,554
	<u>2,526,216</u>	<u>2,205,561</u>

LIABILITIES AND NET ASSETS

Deferred revenue	1,160,442	982,526
Other liabilities	602,479	569,494
Net assets - restricted funds	516,372	406,618
Net assets - operating fund	246,923	246,923
	<u>2,526,216</u>	<u>2,205,561</u>

CONSTRUCTION ASSOCIATION OF NOVA SCOTIA SUMMARIZED STATEMENT OF OPERATIONS

AS AT JUNE 30, 2025

REVENUES	2025 \$	2024 \$
Membership dues	1,189,627	1,132,032
Events	937,706	761,898
Education & training	1,194,190	1,162,918
Other revenues	848,518	427,670
	<u>4,170,041</u>	<u>3,484,518</u>

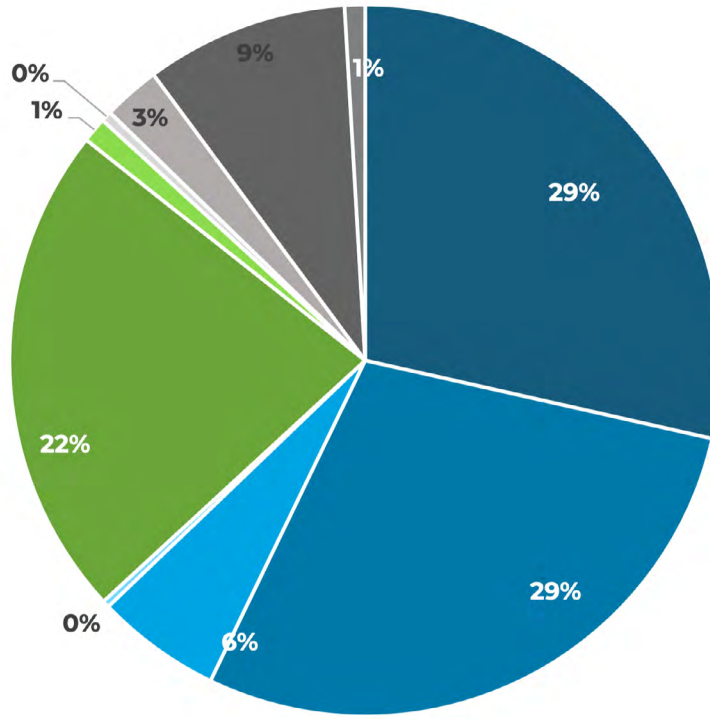
EXPENSES

Salaries, training, & benefits	1,961,703	1,717,004
Occupancy	268,100	257,610
Events	486,173	453,409
Amortization	66,877	79,196
Education & training	590,264	518,492
CCA fees	90,632	90,752
Other expenses	596,538	422,190
	<u>4,060,287</u>	<u>3,538,653</u>

Excess (deficiency) of revenue over expenses	109,754	-54,135
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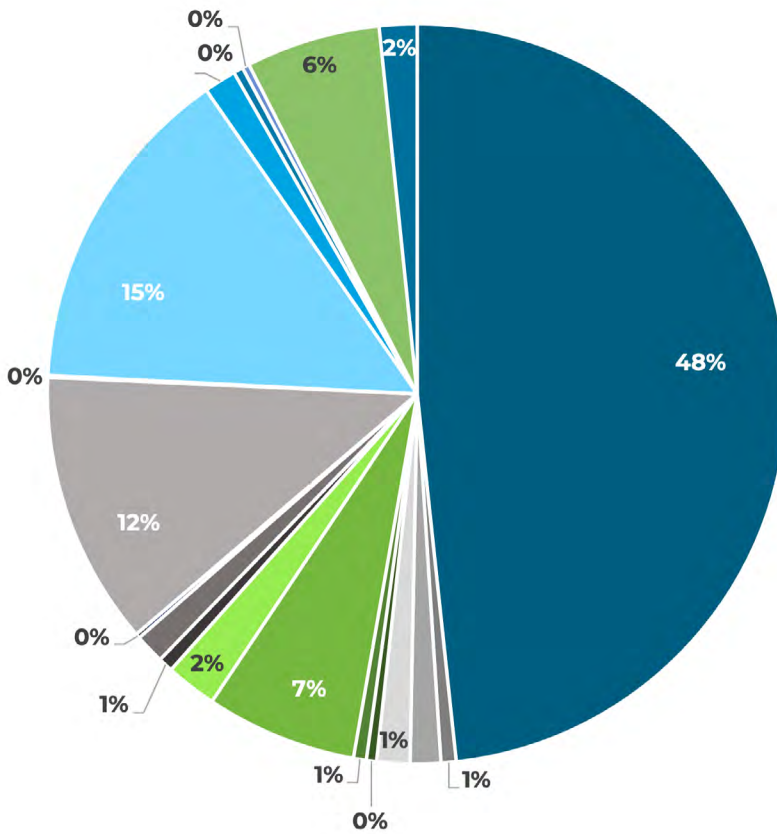
Revenue

- Membership Dues
- CANS Connect
- Promotions & Advertising
- Sundry
- Education & Training
- Events
- Investment Income
- Building Futures for Youth
- Document Sales
- Special Projects



Expenditures

- Salaries, Training, & Benefits
- Travel
- Professional Fees
- IT Services
- Office Equipment and Supplies
- Postage & Telephone
- Occupancy
- CCA Fees
- Document Expense
- Sundry
- Project Information
- Events
- Boards & Committees
- Education & Training
- Building Futures for Youth
- Regional Operations
- Marketing
- Special Projects
- Amortization



2024-2025: YEAR IN REVIEW

CANS STRATEGIC PRIORITY AREAS

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Government & Industry Relations

CANS will have been successful in the area of **Government & Industry Relations** when:

- CANS, building on its success, continues to be recognized as the key advocacy and lobbying group for the industry.
- Our influence is felt at all levels of government.
- Lines of communications between government and industry are fluid, open and consistent.

CANS will achieve this goal by:

- Identifying and advocating on issues faced by the sector.
- Ensuring our members are engaged in our government relations activities through participation and priority setting.
- Continuing to build collaborative partnerships to ensure success.

UPDATES FROM 2024-2025

CANS continued its commitment to building strong relationships with municipal, provincial, and federal governments, as well as key industry stakeholders. Our focus remains on ensuring that members are represented at the decision-making table on critical policy issues that directly impact industry.

Over the past year, CANS has actively engaged all levels of government on a range of urgent priorities essential to the growth, resilience, and long-term success of our members' businesses and the broader sector. We are actively developing our strategies and are consulting with our members on their perspectives and insights to ensure our advocacy efforts reflect the needs of industry.

Advocacy – CANS successfully delivered targeted education to over 900 participants on the latest changes to Building Code regulations. The organization played a key role in engaging with provincial and municipal governments to ensure updates to the Building Code remained practical and achievable.

Additional areas of focus included modernizing procurement practices, improving work site accessibility, and expanding access to affordable housing. Together, these issues remain central to the competitiveness of the construction industry and the continued prosperity of Nova Scotia's economy.

Election Strategy – CANS proactively supported members throughout in an intense election cycle that saw municipal, provincial, and federal elections this year. CANS ensured that our members' priorities and the construction industry's key issues were front and centre for all candidates in addition to supporting the national Construction for Canadians campaign.

Immigration – Despite a significant reduction in immigration allocations for Nova Scotia, CANS continued to advocate for policies that prioritize skilled immigration, as it remains a key solution to closing the workforce gap and supporting the construction industry's growth. CANS participated in one recruitment mission to Mexico City, meeting over 600 highly qualified construction professionals eager to relocate to Canada.

LOOKING FORWARD

CANS will continue to work with all levels of government, key partners, and stakeholders to provide informed input that reflects the needs of the construction industry. Our objective is to be regarded as trusted partners of government—an essential role in shaping effective policy, strengthening industry practices, and building resilience within the sector and our communities. By fostering these relationships, we aim to support the construction industry's growth and contribute to the long-term prosperity of Nova Scotia.

Technology & Innovation

CANS will have been successful in **Technology & Innovation** when:

- CANS is recognized as a primary resource for knowledge and expertise regarding construction related technology & innovation.
- CANS members are among the most technically advanced construction communities in the world.
- Our members have access to innovation funds and economic tools to assist them in competing successfully.

CANS will achieve this goal by:

- Exploring the creation of an innovation hub and pursuing partnerships with other stakeholders, local businesses, government agencies, universities, etc.
- Becoming the go-to resource for members for advancements in technology and related opportunities available in the construction sector.

UPDATES FROM 2024-2025

CANS continues to lead by example in embracing innovation and advancing technology across our organization and the construction industry. We've made strategic investments in our digital platforms, strengthened our cybersecurity infrastructure, and are actively planning for responsible AI adoption. These efforts reflect our commitment to staying ahead of industry needs while supporting our members with modern, secure, and forward-looking solutions.

VidCruiter – To support labour and immigration needs of our members, CANS, as part of the Construction Immigration Coalition has deployed VidCruiter, a candidate management system that supports virtual skills testing, live and asynchronous video interviewing, and data management. This will allow CANS member companies to access vetted skilled workers from identified labour markets.

IT Modernization – Over the past year, CANS has strengthened our internal commitment to information technology. A comprehensive IT policy framework was developed and put in place to guide our operations and ensure alignment with best practices. A key component of this framework is a concentration on cybersecurity, reflecting our responsibility to safeguard the Association's digital infrastructure and member data.

Business Transformation and Adaptation Program (BTAP) – CANS has re-invested in our communication infrastructure to deliver enhanced information, interactive tools and real-time insights to members. This investment marks the beginning of an ongoing initiative that will continue throughout the next strategic planning cycle.

LOOKING FORWARD

Over the coming year, CANS is committed to engaging with members to better understand their evolving technology needs and deliver innovative solutions that support industry advancement. As part of this commitment, we will focus on transforming our digital presence to enhance online services and strengthen communication channels.

Looking ahead, CANS is positioning itself as a thought leader in the responsible adoption and integration of AI within the construction sector. Guided by the goals outlined in our strategic plan, we remain focused on excelling in innovation and technology. Innovation continues to be a key priority as we work to introduce cutting-edge tools and approaches through a forward-thinking lens.

Workforce Development

CANS will have been successful in the area of **Workforce Development** when:

- Construction is seen as a career of choice.
- Our members report that they are meeting their workforce needs.

CANS will achieve this goal by:

- Connecting employers and potential employees – ensuring all opportunities including those less visible are known and considered.
- Promoting the construction industry proactively, often and early in schools and related organizations.
- Facilitating relationships and collaborating with groups related to immigration and diversity to advise of opportunities and options.
- Influencing workforce development policy, programming and training.

UPDATES FROM 2024-2025

Over the last year, CANS continued to facilitate and attend meetings with key industry stakeholders to discuss partnerships and collaboration opportunities. Some of these opportunities have been with Nova Scotia Community College, Nova Scotia Apprenticeship Agency, and the provincial department of Labour, Skills, and Immigration.

Workforce Recruitment – In the last year, our commitment to addressing the construction labour shortage was advanced through immigration initiatives. During a successful recruitment mission to Mexico City in September, led by the Department of Labour, Skills and Immigration (LSI), CANS, as part of the Nova Scotia Construction Immigration Coalition, met and identified over 600 highly qualified construction professionals eager to relocate to Canada.

Support & Development – Through the CANS Education and Training Development Program, the Solid Foundations course was launched to support cultural change in industry. Designed for male-dominated environment, it offered practical tools to build healthier environments, encouraged sharing experiences with peers, and explore the influence of masculine norms on workplace culture. The course highlights the value of courageous conversations and provided strategies that could be applied immediately.

Supporting a Diverse Workforce – CANS was proud to host our first Women in Construction Forum. The event successfully highlighted the experiences and perspectives of women while welcoming participants of all genders. The forum fostered discussion, promoted equity, and strengthened connections across the industry, demonstrating its significant impact on advancing inclusion and diversity in construction.

LOOKING FORWARD

Building on the success of advocacy efforts, recruitment missions, and workforce events, CANS will continue to elevate and expand these initiatives. We will leverage our relationships with educational institutions, community groups, and government agencies to engage construction-focused job seekers and those interested in exploring the benefits of a career in construction.

BUILDING FUTURES FOR YOUTH // HIGHLIGHTS

CANS Building Futures for Youth (BFY) program offers grade 10 and 11 students the opportunity to safely explore careers in the construction sector through paid summer work terms. The program enables students to gain hands-on experience in construction occupations, earn co-operative education credits, register as pre-apprentices in construction trades, and build valuable industry connections. Students also become eligible for scholarships and gather essential information to help them make informed career choices.



In 2024-2025, the BFY program received 179 applications and successfully placed 84 students with host employers across the province. Additionally, 10 community engagement events were held, further strengthening ties between students and the construction industry. Highlights included participation in the Discovery Centre's Digital Discovery and Techsploration events and the Africadian Empowerment Academy's Pathways to Success Program.

BFY Program Partners

- Construction Association of Nova Scotia
- Nova Scotia Department of Labour, Skills & Immigration
- Nova Scotia Apprenticeship Agency
- Nova Scotia Department of Education & Early Childhood Development
- Nova Scotia Community College
- Nova Scotia Road Builders Association
- Construction Safety Nova Scotia

CANS BFY - By the Numbers:



28 new Host Employers



84 BFY students placed



19% of students were women



7% of students were Aboriginal



9% of students were African-Nova Scotian



Industry Education & Training

CANS will have been successful in the area of **Industry Education & Training** when:

- CANS Education and Training Development Program is recognized as the gold standard and is considered the most valuable training available to members and non-members.
- CANS is the leading provider of training for the construction industry in Nova Scotia, addressing member needs from Construction 101 to diversity training.

CANS will achieve this goal by:

- Partnering and engaging with government, business and community-based organizations to collaboratively address the industry specific and cultural needs of diverse communities. This includes offering culture and diversity training to educate management teams and businesses.
- Ensuring course delivery is tailored to a virtual training format and easily accessible to all.
- Seeking alliances with the best-of-the-best educators to ensure excellence in all our programs.

UPDATES FROM 2024-2025

CANS Education & Training Courses – The CANS Education and Training Development Program continued to grow, introducing new courses to better meet member needs. In 2024–2025, the program engaged over 950 participants from 190 unique member companies. A total of 68 programs were offered across multiple formats, including in-person sessions, virtual instructor-led courses, and e-learning.

Corporate Private Training Sessions – CANS Education assisted six companies by offering eight private training sessions and engaging 105 learners. In addition, CANS continued to assist members with securing funding support for their organization's training initiatives.

WIPSI Discounts – Through our partnership with the Province of Nova Scotia's Workplace Innovation and Productivity Skills Incentive (WIPSI) Program, eligible members received upfront discounts of 50–100 per cent on all Education and Training courses. Over 90 member companies participated this year, collectively saving approximately \$436,575 in direct training costs. CANS looks forward to continuing this valuable collaboration.

LOOKING FORWARD

CANS will continue to prioritize accessibility, availability, and relevance in all training programs. Our focus areas include leadership, workplace well-being, culture, industry fundamentals, and innovation and technology education. We will proactively identify emerging training needs and enhance promotion to ensure members are aware of all opportunities through our Education and Training Development Program.

MEMBERSHIP SERVICES & ENGAGEMENT

CANS successfully signed on 103 new members in 2024-2025, surpassing the previous year's total by 15. We are proud to report a retention rate of 91 per cent for annual member renewals. Our team completed 84 in-person and virtual member onboardings. We completed over 21 CANS Chats with current members to ensure that they are maximizing their memberships and staying up to date on benefits and services.

CANS hosted Member Mixers in Kentville and Sydney in January, welcoming over 100 industry professionals across both events. These mixers featured Project Talks in each region and received high satisfaction ratings from members. We are excited to continue our exclusive Member Mixer events in 2025-2026 across various regions outside of the Halifax Regional Municipality.

LOOKING FORWARD

CANS will remain focused on recruiting new members, deepening engagement with current ones, and continually enhancing the value of membership. We will build on the successes of our programs and demonstrate the substantial return on investment that comes with being part of CANS.

Moving forward, we will prioritize member engagement, support high renewal rates, and encourage participation in CANS programs and services. At the same time, we will continue to champion our industry—promoting the value of CANS membership to prospective members, stakeholders, and the public.

CANS Membership - By the Numbers:



103 New Members



91% Member Retention Rate



100+ Member Onboardings & CANS Chats



3 Long-Term Member & 8 Bowman Award Recipients

CANS EVENTS & NETWORKING

CANS hosted six in-person events, providing members with valuable opportunities to network, exchange ideas, and strengthen connections within the construction industry. Thank you to all attendees, sponsors, CANS Board of Directors, and CANS staff for making our events such a success.

CANS 162nd Annual General Meeting, September 20

Delegates participated in a productive business session and AGM, hearing updates from Canadian Construction Association (CCA) President Rod Gilbert and CCA Chair Francis Roy. CANS Committee Chairs highlighted the achievements over the last year, and members approved CANS 2024-2025 Board of Directors.

Following networking at the pre-dinner reception, attendees enjoyed dinner as keynote speaker David Coletto shared valuable insights on how a scarcity mindset is shaping consumer habits.

CANS 2024 Women in Construction Forum, October 29

Nearly 200 industry professionals gathered for the inaugural CANS Women in Construction Forum welcomed by emcee Victoria Stanhope (Stanhope Simpson Insurance). The event set the stage for forging meaningful connections and celebrating the diverse perspectives women bring to industry.

Two interactive networking sessions, led by Barefoot Facilitation, encouraged attendees to move, mingle and capture selfies with new contacts. Keynote speaker Jennie West-Correia then shared insights on leadership and urged participants to embrace their strengths with confidence.

The program concluded with a panel discussion, moderated by Anatheia Fenton (Falkbuilt Halifax.) Industry leaders reflected on their childhood ambitions, the challenges they faced, the value of mentorship, and shared advice to empower the next generation. Thank you to each of our panelists, Allison Coffin (Eastward Energy), Nada George (Marid Construction), Chelsea Manzoni (Ocean Contractors) and Stephany Pinhorn (Nova Scotia Power.)



AGM Keynote Speaker, David Coletto.



Women in Construction Forum attendees participating in facilitated networking.



Event partners and employer companies supporting jobseekers at the Construction Job Fair.

CANS 2025 Construction Job Fair, February 5

CANS 2025 Construction Job Fair brought together more than 1,100 registered job seekers eager to explore opportunities in our industry. Attendees included students enrolled in construction programs, recent graduates, newcomers to Nova Scotia, and many new Canadians—all reflecting the diverse talent that continues to strengthen our sector.

We extend our sincere thanks to everyone who attended and contributed to the success of this event. Special recognition goes to our partners, the Nova Scotia Apprenticeship Agency and Nova Scotia Community College, whose support was instrumental in making the CANS 2025 Construction Job Fair possible.



De-Icer attendees enjoying their meals.

CANS 2025 Pro De-Icer, April 25

CANS 2025 De-Icer kicked off the construction season with nearly 1,900 industry professionals. The atmosphere was electric at our largest De-Icer yet, with opportunities to reconnect, network, and celebrate with colleagues from across the industry. Guests enjoyed our lounge space, captured memories in the photo booth, and ended the night with a performance by local band Renwick Station — all while the hockey game played on the big screen, a classic De-Icer tradition.



Spring Fling golfers heading to their holes.

CANS 2025 Spring Fling, May 22

CANS 2025 Spring Fling welcomed over 200 attendees registered for our annual golf tournament and evening reception. Guests and speakers included David Meuse (Membertou Trade & Convention Centre), Mayor Cecil Clarke (CBRM), emcee Ciarán Hehir (Arrow Construction Products), and Trent Soholt (Nova Scotia Construction Sector Council.)

Following the presentations, attendees enjoyed a double bill of entertainment — a Spring Fling first. Comedian Patrick Ledwell brought his sharp-witted humour, and Cape Breton's own Andrew Doyle closed the night with an impressive performance.



CANS Golf Tournament's Best Dressed Team was Able Electric, who matched from head-to-toe.

CANS 2025 Golf Tournament, June 19

Thank you to all the players and sponsors who joined us for the CANS 2025 Golf Tournament, along with the staff at our three host courses. With more than 450 golfers, this was our biggest tournament yet, and your participation made it a tremendous success.

PROJECTS & DOCUMENTS

Year over year, CANS members continue to rank Projects and Documents as the most important service CANS offers. To ensure that CANSnet is the most comprehensive Projects and Tendering service in Atlantic Canada, CANS continues to monitor trends and member feedback, making ongoing improvements to meet member and industry needs.

Year after year, CANS members identify projects and documents as our most valuable service. To ensure CANSnet remains the most comprehensive projects and tendering service in Atlantic Canada, we continually industry monitor trends and member feedback, making improvements to meet evolving needs.

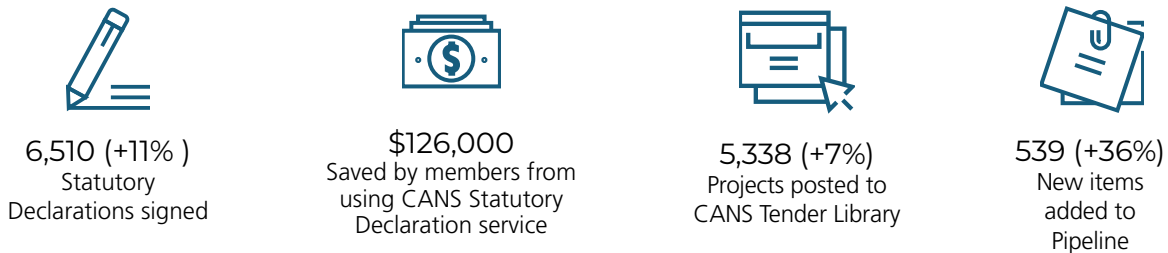
Our dedicated Projects Team works quickly and accurately, posting all project information within four hours of receipt. We have also expanded the range of tenders available, ensuring broader coverage for our growing membership.

In addition, CANS offers the services of a Commissioners of Oath at both Dartmouth and Sydney offices during business hours. This service is available to CANS members at no extra cost. In 2024-2025, CANS Commissioners of Oath signed 6,510 CCDC 9 Statutory Declarations for member companies. CANS saved member companies \$126,000 in the last year.

CANS projects library provides members with an inventory of current tenders and projects open for bidding, including up-to-date results and awards. Last year, CANS projects team posted 5,338 projects from across Atlantic Canada and beyond.

CANS Pipeline Report is updated in daily and available to our members online. In 2024-2025, CANS staff added over 539 new pipeline leads to CANSnet and updated many more. This report has become a vital tool in our projects library, offering members crucial insights and forecasting capabilities.

CANS Projects & Documents - By the Numbers:



CANS EMERGING LEADERS GROUP

The CANS Emerging Leaders group is dedicated to fostering valuable and inclusive opportunities for the next generation of industry leaders. The group aims to create a supportive environment where young professionals can develop their skills, expand their networks, and contribute positively to the construction industry and the community at large.

Strong Attendance at Events

Throughout the year, we hosted five sell-out events, which have contributed to the growing momentum of our group. These events not only foster connections among emerging leaders but also provide a platform for sharing industry insights and best practices.

Support for Housing

The Emerging Leaders group gives back to the community by hosting 50/50 draws at each event. Proceeds from these draws were directed towards the committee's chosen charity, allowing us to make a meaningful impact while engaging our members in philanthropic efforts.

In 2024, EL events raised \$750 for Adsum for Women & Children, highlighting our dedication to promoting support in the community. The group also raised \$450 in 2025 for Souls Harbour Rescue Mission. In 2024, the committee raised funds for Habitat for Humanity by purchasing two studs during the Stud-A-Thon campaign.

Committee Update

We want to thank Chair, Kevin Cahill for his contributions this year. We also want to thank outgoing committee members; former Chair, Stanley North, for his numerous contributions since joining the committee in 2017, Matt MacEachern who joined in 2017, as well as Adam Castellani and Elizabeth MacArthur, who joined the group in 2023.

LOOKING FORWARD

The CANS Emerging Leaders Group remains committed to creating a supportive environment where young professionals can develop their skills, expand their networks, and contribute positively to the construction industry and the community at large. As we move forward into 2026, we look forward to building on our successes, expanding our outreach, and continuing our commitment to community service and professional development. Through these efforts, we aim to empower the next generation of leaders within the CANS network.



Construction Association of Nova Scotia

Emerging Leaders



Members of the Emerging Leaders Committee at the annual summer harbour cruise.



Attendees networking and grabbing a slice of pizza before at our spring Speaker Series.

CANS STAFF LISTING

*As of June 30, 2025



Duncan Williams
President & CEO



Kathy Derksen
Executive Assistant



Melody Hillman
Vice-President,
Member Engagement
& Development



Rob Lewis
Vice-President,
Finance & Information
Services



Chantal Arsenault
Director, Policy
& Workforce
Development



Alison Clack
Manager, Marketing &
Communications



Michelle Fievet
Manager, Events



Adam Gilbert
Manager, Education &
Training



Bill Sellon
Manager, Projects
& Procurement
Information



Reid Allen
Education & Training
Lead



Nichole Banks
Administrative Lead



Justin Blakeney
Sponsorship Lead



Kaila Chaisson
Membership Lead



Lauren Kirk
Project Information
Specialist



Britney MacNeil
Events Lead



Tanya Reddick
Building Futures for
Youth Lead



Lynda Sellon
Accounting Lead



Taylor Shaw
Research, Program &
Policy Lead



Kari Webber
Project Information
Specialist



Wendy Winters
Education & Training
Administrator

***Since July 1, 2025, CANS has seen the following additions to CANS staff:**

- Caitlyn Parsons joined as Marketing & Communications Lead
- Barb Minard joined as BFY Program Lead

CANS 2024-2025 BOARD OF DIRECTORS

Ian Boyd

Iron Maple Constructors
Chair of the Board and Chair of the
Governance Committee

Mike Clements

Ocean Contractors Limited
Vice-Chair of the Board and Chair of
the Government and Industry Relations
Committee

Allan MacIntosh

Marco Group
Immediate Past Chair of the Board

Tom Skinner

RKO Steel Limited
Treasurer and Chair of the Finance,
Investment and Risk Management Committee

Allison Coffin

Eastward Energy
Chair of the Workforce Development
Committee

Jason Noack

Atlantic Building Restoration
Chair of the Membership Services &
Engagement Committee

Heather Cruickshanks

L.E. Cruickshanks Sheet Metal
Board Member

Ciaran Hehir

Arrow Construction Products
Board Member

Gord Gamble

Iron Dog Inc
Board Member

Gerard Jessome

Department of Infrastructure & Housing
Board Member

Dave MacGregor

Office of Priorities & Planning
Board Member

Jamie MacNeil

BOYNECLARKE
Board Member

Jon Mullin

Grey Cardinal Management Inc.
Board Member

Blair Nickerson

Black & McDonald
Board Member

Peter Riley

Lindsay Construction
Board Member

Kris Skiba

Dexel Developments
Board Member

Victoria Stanhope

Stanhope Simpson Insurance Ltd.
Board Member

John Young

PCL Construction
Board Member

Kevin Cahill

Aon
Ex-Officio, Chair of the Emerging Leaders
Committee

Duncan Williams

Construction Association of Nova Scotia
President & CEO, Ex-Officio



2024-2025 Chair of the Board Ian Boyd presenting at CANS 162nd Annual General Meeting.

CANS' Board & Committees

The Construction Association of Nova Scotia (CANS) is governed by a voluntary, industry-based board of directors with additional feedback and insights provided through our voluntary committees:

- Government & Industry Relations Committee
- Workforce Development Committee
- Membership Services and Engagement Committee
- Emerging Leaders Group Committee

Applications for volunteer opportunities on these committees will open to CANS' membership each spring.

PAST CHAIRS OF CANS BOARD

2024 Alan MacIntosh, Marco Group	1988 Jack Flemming, Ocean Contractors Limited
2023 Dave MacGregor, Office of Priorities & Planning	1987 George Himmelman, Halifax Heating
2022 Gord Gamble, Iron Dog Inc	1986 Jack Logan, Bird Construction Products
2021 Victoria Stanhope, Stanhope Simpson Insurance	1985 Keith B. MacRae, Dineen Construction
2020 Tim Houtsma, Marid Industries	1984 Clyde J. O'Malley, O'Malley Electric
2019 Tom Skinner, RKO Steel Limited	1983 Leslie R. White, Fundy Construction
2018 Chad Weisner, CABCO Communications Group	1982 G.A. Amirault, Croft Metal Products
2017 Rene Cox, Bird Construction	1981 Robert M. Murray, Fraser Brace Maritime Ltd.
2016 Matt Brunt, Bird Stairs	1980 C. Mark Cleary, Western Electrics
2015 Rylan MacDow, The Shaw Group	1979 Donald J. Gillis, Gills Fence
2014 John Flemming, Ocean Contractors Ltd.	1978 Bruce K. Gordon, Cromarty Construction
2013 Cory Bell, J.W. Lindsay Enterprises Ltd.	1977 Douglas S. Waller, Waller Agencies
2012 Brendan Nobes, rcs construction Inc	1976 Ronald F. Harris, Lundrigans
2011 John Volcko, PCL Constructors Canada Inc.	1975 Ian C. MacInnes, Ian MacInnes Enterprises
2010 Peter Macnab, VICWEST	1974 Tunis Obdam, Western Plumbing
2009 David Wood, Municipal Contracting Ltd.	1973 W.L. Giffin, Fundy Construction
2008 Tom Vincent, Atlantica Mechanical Contractors	1972 S.E. Acker, L.E. Shaw
2007 Royce Williston, Higgins Construction	1971 V.C. Woodworth, V.C. Woodworth (1964) Ltd.
2006 Clayton Bartlett, Roclan Industries	1970 David MacNab, David MacNab & Co.
2005 Ernie Porter, J.W. Lindsay Enterprises	1969 John R. Fiske, Stevens & Fiske Construction
2004 Ken Seaward, Aluma Systems	1968 F.J. Creaser, Halifax Heating
2003 Tim Nobes, Sigma Construction	1967 A.P. Mills, Guildfords
2002 Adrian Morrison, Black & McDonald Limited	1966 Earl Bowman, Fundy Construction
2001 David Wilson, Wilcraft Concrete Services	1965 H.G. Rounsefell, Steen Mechanical
2000 David Bancroft, Northstar Construction	1964 R.C.T. Stewart, Cameron Contracting
1999 David Oulton, Marid Industries	1963 D.W. Salsman, Parker Brothers
1998 Gary Dean, Robert McAlpine Ltd.	1962 J.R. Matheson, Hillis & Sons Ltd.
1997 Cliff Dahms, Able Equipment	1961 F.C. Hudson, Annapolis Valley Construction
1996 Paula Webber, Scotia Roofing Contractors	1959 A.E. MacMillan, Fundy Construction
1995 Haluk Alemdar, Seaport Contractors	1958 C.P. Roper, Roper Agencies
1994 Erik Twohig, G.S. Concrete Products	1957 W.A. Chaddock, W.A. Chaddock & Co.
1993 Rod Kerr, Waterworks Construction	1956 C.C. MacDonald, C.C. MacDonald Ltd.
1992 Edgar Goguen, Arrow Construction Products	1955 W.J. Carter, Carter & Smith Ltd.
1991 Larry Macdonald, Black & McDonald Limited	1954 A.G. Sullivan
1990 Gerry Blom, Kidston Glass	1953 E.C. O'Leary, MacDonald Construction Co.
1989 Harry Poole, Woodlawn Construction	1949 E.L. Woolcombe

PAST CHAIRS OF CANS BOARD (CONTINUED)

1948 D.F. MacLssac
1947 W.M. Gould
1946 B.A. O'Leary
1941-43 G.W. Miller, Kenny Construction
1938 Harry L. Roper, Brookfield Construction
1937 Frank Reardon
1936 A.F. Dyer
1934 J.H. Conn
1932-33 Hon. A.S. MacMillan, Fundy Construction
1929 G.E. Hagen
1929 E.J. Gillis, Gillis Co.
1928 J.E. Gould
1927 J.C. Harris
1921-26 W.G. Foley
1920 Henry Roper, Brookfield Construction
1889 S.M. Brookfield, Brookfield Construction
1862 John Brookfield, Brookfield Construction

ADDITIONAL PAST PRESIDENTS *(Years Unavailable)*

J.W. Brookfield, Brookfield Construction
F.J. Cummings
J.A. Currie
A.D. Faulkner
Jas. Farquhar
G.M. Hagen
M.E. Keefe
A.A. McDonald
J.A. MacInnes
S.A. Marshall

CANADIAN CONSTRUCTION ASSOCIATION CHAIRS FROM NOVA SCOTIA

2022 Brenden Nobes, rcs construction Inc.
1989 Jack Flemming, Ocean Contractors
1979 Ian MacInnes, Ian MacInnes Enterprises
1971 R.C.T. Stewart, Cameron Construction
1961 A.G. Sullivan

MECHANICAL CONTRACTORS ASSOCIATION OF CANADA, CHAIRS FROM NOVA SCOTIA

2004/05 Tom Vincent, Sayers & Associates
1998/99 Lloyd MacLean, Wm. MacKay Plumbing & Heating
1995/96 Adrian Morrison, Black & McDonald Ltd.
1976/77 J. Powers, Power Brothers
1960/61 A.F.C. Marsh
1902/03 F. Powers, Power Brothers



CONSTRUCTION

ASSOCIATION OF NOVA SCOTIA

The Construction Association of Nova Scotia (CANS) is the leading voice of the construction industry respected by members, government, industry, and the public.

CANS represents more than 780 large and small companies throughout Atlantic Canada that build, renovate and restore non-residential buildings, roads, bridges and other engineering projects.

Get In Touch!

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